## Translation

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# Summary of Consolidated Financial Results for the Nine Months Ended September 30, 2021 (Based on Japanese GAAP)

Takashi Usami

November 11, 2021

Company name: Densan System Holdings Co., Ltd.

Stock exchange listing: Tokyo, Nagoya

Stock code: 4072 URL https://ds-hd.co.jp/

Representative: President, Representative Director Yasunori Tanaka

Inquiries: Corporate Officer Chief of Administration

Headquarters Tukusiii Osaiiii

Scheduled date to file Quarterly Securities Report: November 12, 2021

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

No
Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

TEL 058-279-3456

1. Consolidated financial results for the nine months ended September 30, 2021 (from January 1, 2021 to September 30, 2021)

## (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended September 30, 2021	36,147	_	2,034	-	2,099	_	1,278	-
Nine months ended September 30, 2020	_	-		Ī	_	-	_	_

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended September 30, 2021	118.53	=
Nine months ended September 30, 2020	_	-

## (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of September 30, 2021	52,026	17,001	32.3
As of December 31, 2020	_	=	_

### 2. Cash dividends

		Annual dividends per share					
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
Year ended December 31, 2020	-	-	_	_	_		
Year ending December 31, 2021	-	-	_				
Year ending December 31, 2021 (Forecast)				20.00	20.00		

3. Forecast of consolidated financial results for the year ending December 31, 2021 (from January 1, 2021 to December 31, 2021)

Percentages indicate year-on-year changes

							0	,	, ,
	Net sales		Operating pr	ofit	Ordinary pro	ofit	Profit attributa owners of pa		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	52,000	_	2,850	_	2,920	_	1,945	_	180.34

#### 4. Notes

(1) Changes in significant subsidiaries during the nine months ended September 30, 2021 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

No
Changes in accounting policies due to other reasons:

No
Changes in accounting estimates:

No
Restatement of prior period financial statements:

No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

1	otal number of issued shales at the end of	the period (including treas	sury snares)	
	As of September 30, 2021	10,784,932 shares	As of December 31, 2020	– shares
N	lumber of treasury shares at the end of the	period		
	As of September 30, 2021	49 shares	As of December 31, 2020	– shares
Α	verage number of shares during the period	d (cumulative from the beg	ginning of the fiscal year)	
	Nine months ended September 30, 2021	10,784,939 shares	Nine months ended September 30, 2020	- shares

## **Quarterly consolidated financial statements Consolidated balance sheets**

(Millions of yen)

Assets   Current assets   10,717     Money held in trust   21,934     Notes and accounts receivable - trade   6,813     Merchandise and finished goods   367     Work in process   1,116     Prepaid expenses   2,242     Other   479     Allowance for doubtful accounts   (10)     Total current assets   43,660     Non-current assets   43,660     Non-current assets   1,584     Land   791     Other, net   677     Total property, plant and equipment   3,053     Intangible assets   672     Software   299     Software in progress   170     Other   0     Total intangible assets   1,990     Deferred tax assets   1,51     Guarantee deposits   3,900     Other   54     Allowance for doubtful accounts   (0)     Total investments and other assets   6,966     Total investments and other assets   3,966     Total investments and other assets   2,585     Total assets   3,366     Total a		As of September 30, 2021
Current assets         10,717           Money held in trust         21,934           Notes and accounts receivable - trade         6,813           Merchandise and finished goods         367           Work in process         1,116           Prepaid expenses         2,242           Other         479           Allowance for doubtful accounts         (10)           Total current assets         43,660           Non-current assets         1,584           Land         791           Other, net         677           Total property, plant and equipment         3,053           Intangible assets         672           Goodwill         1,585           Customer-related assets         672           Software         299           Software in progress         170           Other         0           Total intangible assets         1,590           Investments and other assets         151           Guarantee deposits         390           Other	Assets	715 of September 30, 2021
Cash and deposits       10,717         Money held in trust       21,934         Notes and accounts receivable - trade       6,813         Merchandise and finished goods       367         Work in process       1,116         Prepaid expenses       2,242         Other       479         Allowance for doubtful accounts       (10)         Total current assets       43,660         Non-current assets       Property, plant and equipment         Buildings and structures, net       1,584         Land       791         Other, net       677         Total property, plant and equipment       3,053         Intangible assets       672         Goodwill       1,585         Customer-related assets       672         Software       299         Software in progress       170         Other       0         Total intangible assets       1,990         Investments and other assets       151         Guarantee deposits       390         Other       54         Allowance for doubtful accounts       (0)         Total investments and other assets       2,585         Total non-current assets       2,585     <		
Money held in trust         21,934           Notes and accounts receivable - trade         6,813           Merchandise and finished goods         367           Work in process         1,116           Prepaid expenses         2,242           Other         479           Allowance for doubtful accounts         (10)           Total current assets         43,660           Non-current assets         43,660           Non-current assets         43,660           Non-current assets         1,584           Land         791           Other, plant and equipment         3,053           Intagible assets         677           Total property, plant and equipment         3,053           Intagible assets         672           Software         299           Software in progress         672           Software in progress         170           Other         0           Total intangible assets         2,727           Investments and other assets         151           Guarantee deposits         390           Other         54           Allowance for doubtful accounts         (0)           Total investments and other assets         2,585		10.717
Notes and accounts receivable - trade         6,813           Merchandise and finished goods         367           Work in process         1,116           Prepaid expenses         2,242           Other         479           Allowance for doubtful accounts         (10)           Total current assets         43,660           Non-current assets         43,660           Non-current assets         43,660           Non-current assets         1,584           Land         791           Other, net         677           Total property, plant and equipment         3,053           Intangible assets         672           Goodwill         1,585           Customer-related assets         672           Software         299           Software in progress         170           Other         0           Total intangible assets         2,727           Investments and other assets         151           Guarantee deposits         390           Other         54           Allowance for doubtful accounts         (0)           Total investments and other assets         2,585           Total non-current assets         2,585	_	
Merchandise and finished goods       367         Work in process       1,116         Prepaid expenses       2,242         Other       479         Allowance for doubtful accounts       (10)         Total current assets       43,660         Non-current assets       43,660         Non-current assets       Property, plant and equipment         Buildings and structures, net       1,584         Land       791         Other, net       677         Total property, plant and equipment       3,053         Intangible assets       672         Goodwill       1,585         Customer-related assets       672         Software       299         Software in progress       170         Other       0         Total intangible assets       2,727         Investments and other assets       1,990         Deferred tax assets       151         Guarantee deposits       390         Other       54         Allowance for doubtful accounts       (0)         Total investments and other assets       2,585         Total non-current assets       2,585	-	
Work in process       1,116         Prepaid expenses       2,242         Other       479         Allowance for doubtful accounts       (10)         Total current assets       43,660         Non-current assets       43,660         Non-current assets       1,584         Property, plant and equipment       677         Buildings and structures, net       1,584         Land       791         Other, net       677         Total property, plant and equipment       3,053         Intangible assets       672         Goodwill       1,585         Customer-related assets       672         Software       299         Software in progress       170         Other       0         Total intangible assets       2,727         Investments and other assets       1,990         Deferred tax assets       151         Guarantee deposits       390         Other       54         Allowance for doubtful accounts       (0)         Total investments and other assets       2,585         Total non-current assets       8,366	Merchandise and finished goods	367
Other         479           Allowance for doubtful accounts         (10)           Total current assets         43,660           Non-current assets         43,660           Non-current assets         8           Property, plant and equipment         1,584           Land         791           Other, net         677           Total property, plant and equipment         3,053           Intangible assets         672           Customer-related assets         672           Software         299           Software in progress         170           Other         0           Total intangible assets         2,727           Investments and other assets         1,990           Deferred tax assets         151           Guarantee deposits         390           Other         54           Allowance for doubtful accounts         (0)           Total investments and other assets         2,585           Total non-current assets         8,366		1,116
Allowance for doubtful accounts         (10)           Total current assets         43,660           Non-current assets         43,660           Non-current assets	Prepaid expenses	2,242
Total current assets	Other	479
Non-current assets         1,584           Buildings and structures, net         1,584           Land         791           Other, net         677           Total property, plant and equipment         3,053           Intangible assets         672           Goodwill         1,585           Customer-related assets         672           Software         299           Software in progress         170           Other         0           Total intangible assets         2,727           Investments and other assets         151           Guarantee deposits         390           Other         54           Allowance for doubtful accounts         (0)           Total investments and other assets         2,585           Total non-current assets         8,366	Allowance for doubtful accounts	(10)
Property, plant and equipment       1,584         Land       791         Other, net       677         Total property, plant and equipment       3,053         Intangible assets       672         Goodwill       1,585         Customer-related assets       672         Software       299         Software in progress       170         Other       0         Total intangible assets       2,727         Investments and other assets       151         Guarantee deposits       390         Other       54         Allowance for doubtful accounts       (0)         Total investments and other assets       2,585         Total non-current assets       8,366	Total current assets	43,660
Buildings and structures, net       1,584         Land       791         Other, net       677         Total property, plant and equipment       3,053         Intangible assets       672         Goodwill       1,585         Customer-related assets       672         Software       299         Software in progress       170         Other       0         Total intangible assets       2,727         Investments and other assets       1,990         Deferred tax assets       151         Guarantee deposits       390         Other       54         Allowance for doubtful accounts       (0)         Total investments and other assets       2,585         Total non-current assets       8,366	Non-current assets	
Land       791         Other, net       677         Total property, plant and equipment       3,053         Intangible assets       672         Goodwill       1,585         Customer-related assets       672         Software       299         Software in progress       170         Other       0         Total intangible assets       2,727         Investments and other assets       1,990         Deferred tax assets       151         Guarantee deposits       390         Other       54         Allowance for doubtful accounts       (0)         Total investments and other assets       2,585         Total non-current assets       8,366	Property, plant and equipment	
Other, net         677           Total property, plant and equipment         3,053           Intangible assets         672           Goodwill         1,585           Customer-related assets         672           Software         299           Software in progress         170           Other         0           Total intangible assets         2,727           Investments and other assets         1,990           Deferred tax assets         151           Guarantee deposits         390           Other         54           Allowance for doubtful accounts         (0)           Total investments and other assets         2,585           Total non-current assets         8,366	Buildings and structures, net	1,584
Total property, plant and equipment  Intangible assets  Goodwill  Customer-related assets  Software  Software  Software in progress  Total intangible assets  Investments and other assets  Investment securities  Investment securities  Investment deposits  Guarantee deposits  Other  Allowance for doubtful accounts  Total investments and other assets  Investments and other assets  151  Guarantee deposits  Other  54  Allowance for doubtful accounts  Total investments and other assets  Total non-current assets  8,366	Land	791
Intangible assets Goodwill Customer-related assets 672 Software 299 Software in progress 170 Other 0 Total intangible assets Investments and other assets Investment securities 1,990 Deferred tax assets Insummer deposits Guarantee deposits Other 54 Allowance for doubtful accounts Total investments and other assets  Total non-current assets  Total non-current assets  8,366	Other, net	677
Goodwill         1,585           Customer-related assets         672           Software         299           Software in progress         170           Other         0           Total intangible assets         2,727           Investments and other assets         1,990           Deferred tax assets         151           Guarantee deposits         390           Other         54           Allowance for doubtful accounts         (0)           Total investments and other assets         2,585           Total non-current assets         8,366	Total property, plant and equipment	3,053
Customer-related assets       672         Software       299         Software in progress       170         Other       0         Total intangible assets       2,727         Investments and other assets       1,990         Deferred tax assets       151         Guarantee deposits       390         Other       54         Allowance for doubtful accounts       (0)         Total investments and other assets       2,585         Total non-current assets       8,366	Intangible assets	
Software       299         Software in progress       170         Other       0         Total intangible assets       2,727         Investments and other assets       1,990         Deferred tax assets       151         Guarantee deposits       390         Other       54         Allowance for doubtful accounts       (0)         Total investments and other assets       2,585         Total non-current assets       8,366	Goodwill	1,585
Software in progress       170         Other       0         Total intangible assets       2,727         Investments and other assets       1,990         Deferred tax assets       151         Guarantee deposits       390         Other       54         Allowance for doubtful accounts       (0)         Total investments and other assets       2,585         Total non-current assets       8,366	Customer-related assets	672
Other         0           Total intangible assets         2,727           Investments and other assets         1,990           Deferred tax assets         151           Guarantee deposits         390           Other         54           Allowance for doubtful accounts         (0)           Total investments and other assets         2,585           Total non-current assets         8,366	Software	299
Total intangible assets         2,727           Investments and other assets         1,990           Deferred tax assets         151           Guarantee deposits         390           Other         54           Allowance for doubtful accounts         (0)           Total investments and other assets         2,585           Total non-current assets         8,366	Software in progress	170
Investments and other assets Investment securities 1,990 Deferred tax assets 151 Guarantee deposits 390 Other 54 Allowance for doubtful accounts (0) Total investments and other assets 2,585 Total non-current assets 8,366	Other	0
Investment securities1,990Deferred tax assets151Guarantee deposits390Other54Allowance for doubtful accounts(0)Total investments and other assets2,585Total non-current assets8,366	Total intangible assets	2,727
Deferred tax assets 151 Guarantee deposits 390 Other 54 Allowance for doubtful accounts (0) Total investments and other assets 2,585 Total non-current assets 8,366	Investments and other assets	
Guarantee deposits 390 Other 54 Allowance for doubtful accounts (0) Total investments and other assets 2,585 Total non-current assets 8,366	Investment securities	1,990
Other 54 Allowance for doubtful accounts (0) Total investments and other assets 2,585 Total non-current assets 8,366	Deferred tax assets	151
Allowance for doubtful accounts (0) Total investments and other assets 2,585 Total non-current assets 8,366	Guarantee deposits	390
Total investments and other assets 2,585  Total non-current assets 8,366	Other	54
Total non-current assets 8,366	Allowance for doubtful accounts	(0)
	Total investments and other assets	2,585
Total assets 52,026	Total non-current assets	8,366
	Total assets	52,026

	As of September 30, 2021
Liabilities	
Current liabilities	
Accounts payable - trade	3,665
Short-term borrowings	100
Current portion of bonds payable	17
Current portion of long-term borrowings	409
Income taxes payable	269
Advances received	2,833
Deposits received of storage agency	24,111
Provision for bonuses	475
Provision for bonuses for directors (and other officers)	27
Provision for shareholder benefit program	3
Other	1,232
Total current liabilities	33,143
Non-current liabilities	
Bonds payable	36
Long-term borrowings	727
Deferred tax liabilities	221
Provision for retirement benefits for directors (and other	482
officers)	402
Retirement benefit liability	83
Asset retirement obligations	24
Other	306
Total non-current liabilities	1,881
Total liabilities	35,025
Net assets	
Shareholders' equity	
Share capital	2,469
Capital surplus	2,656
Retained earnings	11,583
Treasury shares	(0)
Total shareholders' equity	16,709
Accumulated other comprehensive income	
Valuation difference on available-for-sale securities	102
Total accumulated other comprehensive income	102
Non-controlling interests	189
Total net assets	17,001
Total liabilities and net assets	52,026

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

# **Consolidated statements of income (cumulative)**

	(Millions of yen)
	Nine months ended
	September 30, 2021
Net sales	36,147
Cost of sales	29,693
Gross profit	6,453
Selling, general and administrative expenses	4,419
Operating profit	2,034
Non-operating income	
Interest income	1
Dividend income	11
Subsidy income	5
Gain on investments in investment partnerships	19
Gain on valuation of derivatives	34
Other	22
Total non-operating income	9:
Non-operating expenses	
Interest expenses	4
Commission expenses	23
Share of loss of entities accounted for using equity method	
Foreign exchange losses	(
Other	(
Total non-operating expenses	30
Ordinary profit	2,099
Extraordinary losses	
Impairment loss	30
Loss on valuation of investment securities	6
Total extraordinary losses	98
Profit before income taxes	2,00
Income taxes - current	73
Income taxes - deferred	(14
Total income taxes	723
Profit	1,278
Loss attributable to non-controlling interests	((
Profit attributable to owners of parent	1,278

# Consolidated statements of comprehensive income (cumulative)

	(Millions of yen)
	Nine months ended
	September 30, 2021
Profit	1,278
Other comprehensive income	
Valuation difference on available-for-sale securities	188
Total other comprehensive income	188
Comprehensive income	1,466
Comprehensive income attributable to	
Comprehensive income attributable to owners of parent	1,466
Comprehensive income attributable to non-controlling	(0)
interests	(0)